

Career Interviewing Skills MCQ

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1. Interviewing Skills MCQ

- Unit 01: Before the Interview
- Unit 03: Negotiating Compensation
- Unit 02: During the Interview

4. Chapter: Unit 01: Before the Interview

1. Unit 01: Before the Interview Questions

4.1.1. The interviewer is asking you to give specific examples of topics y...

Author: Mary Matera

The interviewer is asking you to give specific examples of topics you are discussing. This is what type of interviewing technique?

Please choose only one answer:

- Competency-based interview
- Informational interview
- Stress interview
- Behavioral interview

Check the answer of this question online at [QuizOver.com](http://www.quizover.com):

Question: [The interviewer is asking you to give specific Mary @Saylor Foundat](http://www.quizover.com/question/the-interviewer-is-asking-you-to-give-specific-mary-saylor-foundat?pdf=1505)

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4.1.2. What are the most important determinants of success in an interview?

Author: Mary Matera

What are the most important determinants of success in an interview?

Please choose only one answer:

- Miscellaneous, Responsiveness
- Packaging, Experience
- Responsiveness, Packaging
- Responsiveness, Experience

Check the answer of this question online at QuizOver.com:

Question: [What are the most important determinants of Mary Matera @Saylor Interviewing](#)

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4.1.3. What do the experts say regarding displaying body art when interviewe...

Author: Mary Matera

What do the experts say regarding displaying body art when interviewing?

Please choose only one answer:

- If the body art is tasteful and done well, it is appropriate to show it off.
- Research the company policy regarding body art before visiting the company.
- It is never appropriate to display body art during the interview.
- It is always permissible to wear tongue piercings because they do not show.

Check the answer of this question online at QuizOver.com:

Question: [What do the experts say regarding displaying Mary Matera @Saylor](#)

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4.1.4. You are planning your outfit for an upcoming interview. What is the...

Author: Mary Matera

You are planning your outfit for an upcoming interview. What is the most appropriate attire?

Please choose only one answer:

- If you are a male, a suit and tie are best. If you're a female, a dress of a solid color is preferred.
- The most appropriate outfit will depend on the type of occupation or industry for which you are interviewing.
- A readily identifiable designer shoe or designer logo implies that you have good taste.
- Wear your best aftershave or cologne/perfume, one that your friends have complimented you on.

Check the answer of this question online at QuizOver.com:

Question: [You are planning your outfit for an upcoming Mary Matera @Saylor](#)

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4.1.5. You are preparing to talk about your job skills. What might be thre...

Author: Mary Matera

You are preparing to talk about your job skills. What might be three important general categories on which to concentrate?

Please choose only one answer:

- Communication skills, interviewing skills, presentation skills
- Technology skills, computer skills, resolving conflict skills
- Communication skills, interpersonal skills, technology skills
- Listening skills, presentation skills, writing skills

Check the answer of this question online at QuizOver.com:

Question: [You are preparing to talk about your job Mary Matera @Saylor Foundat](#)

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4. Chapter: Unit 03: Negotiating Compensation

1. Unit 03: Negotiating Compensation Questions

4.1.1. Perks are a cost-effective way employers can reward and retain staf...

Author: Mary Matera

Perks are a cost-effective way employers can reward and retain staff and attract new employees. What is an example of a benefit or a perk?

Please choose only one answer:

- Tuition reimbursement
- More frequent appraisals
- More task variety
- Automatic raises

Check the answer of this question online at QuizOver.com:

Question: [Perks are a cost-effective way employers can Mary Matera @Saylor](#)

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4.1.2. What is an acceptable reason for requesting a higher salary than th...

Author: Mary Matera

What is an acceptable reason for requesting a higher salary than the one that is currently offered to you?

Please choose only one answer:

- Tell the interviewer that you have asked a friend who is performing this type of work what an appropriate salary would be.
- You have researched this position in this labor market, and a person with your experience can reasonably ask for a higher salary than the current offer.
- You have just purchased a house in the area and would need a higher salary to cover the mortgage payments.
- You communicate that you need the job and therefore request a higher salary.

Check the answer of this question online at QuizOver.com:

Question: [What is an acceptable reason for requesting Mary Matera @Saylor Interviewing](#)

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4.1.3. What is an appropriate response when asked about your salary requir...

Author: Mary Matera

What is an appropriate response when asked about your salary requirements?

Please choose only one answer:

- Tell the interviewer that the salary is negotiable.
- State an amount above your last salary to ensure that you will make a higher salary in your new job.
- State an amount at the entry-level range of the position even though you are very experienced. This will encourage the interviewer to extend an offer to you rather than to other more expensive candidates.
- Tell the interviewer that you would like to obtain more information on the going rate for this position and ask if you can respond to this question at a later time.

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4.1.4. What is the advantage to an employer to offer perks in lieu of a hi...

Author: Mary Matera

What is the advantage to an employer to offer perks in lieu of a higher salary?

Please choose only one answer:

- Perks can be withheld for several months after an employee is hired.
- Perks can be withdrawn due to budget constraints, whereas salary cannot be reduced.
- Candidates may be reticent to ask for perks, thereby saving the employer this expense.
- Perks are typically less costly. Therefore, employers may have more flexibility to offer these benefits than a higher salary.

Check the answer of this question online at QuizOver.com:

Question: [What is the advantage to an employer to offer Mary Matera @Saylor](#)

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4.1.5. When you are interviewing, what do the experts recommend regarding ...

Author: Mary Matera

When you are interviewing, what do the experts recommend regarding job offers?

Please choose only one answer:

- It is important to accept the offer that is extended in order to ensure you don't lose the job opportunity. You can always renegotiate the salary at a later date.
- If you are uncertain whether you want the job, state that there are some items you would like to discuss before you can accept the job offer.
- Assume the offer is fixed and accept it or reject it according to your salary requirements.
- Don't ask about other benefits. If they are available, the interviewer would mention them.

Check the answer of this question online at QuizOver.com:

Question: [When you are interviewing what do the experts Mary Matera @Saylor](#)

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4. Chapter: Unit 02: During the Interview

1. Unit 02: During the Interview Questions

4.1.1. What is the basic question in any interview?

Author: Mary Matera

What is the basic question in any interview?

Please choose only one answer:

- What do you know about this position?
- What experience do you have in this type of position?
- Why should I hire you?
- What are your weaknesses?

Check the answer of this question online at QuizOver.com:

Question: [What is the basic question in any interview Mary Matera @Saylor Interviewing](#)

Flashcards:

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4.1.2. When conducting a telephone interview, what is a tip for a "winning..."

Author: Mary Matera

When conducting a telephone interview, what is a tip for a "winning performance"?

Please choose only one answer:

- Put the call on speakerphone to allow others to critique your interview.
- Sit comfortably with both feet flat on the floor.
- Let the caller do most of the talking.
- Respond with "yes" or "no" answers whenever possible.

Check the answer of this question online at QuizOver.com:

Question: [When conducting a telephone interview what Mary Matera @Saylor Interviewing](#)

Flashcards:

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4.1.3. You are asked in-depth questions on your qualifications to be used ...

Author: Mary Matera

You are asked in-depth questions on your qualifications to be used to evaluate your ability to fit in. What type of interview is this?

Please choose only one answer:

- A selection interview
- An in-person screening interview
- A work sample interview
- A group or panel interview

Check the answer of this question online at QuizOver.com:

Question: [You are asked in-depth questions on your Mary Matera @Saylor Foundat](#)

Flashcards:

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4.1.4. You are interviewing with the human resources representative. What ...

Author: Mary Matera

You are interviewing with the human resources representative. What is an appropriate question to ask?

Please choose only one answer:

- I feel my background and qualifications are a good fit for this position, and I am very interested.
What is the next step?
- Why did you decide to join this company?
- Why is this job open?
- What can I do to make you successful?

Check the answer of this question online at QuizOver.com:

Question: [You are interviewing with the human resources Mary Matera @Saylor](#)

Flashcards:

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4.1.5. You have been invited to an interview for a job you desire. What is...

Author: Mary Matera

You have been invited to an interview for a job you desire. What is the recommended advice regarding interview question preparation?

Please choose only one answer:

- Don't rehearse your answers because you want to sound sincere when responding to the interviewer.
- Try to answer with "yes" or "no" to allow the interviewer to probe your responses more fully.
- Respond to salary questions with a firm salary requirement.
- Prepare a "Tell me about yourself" response.

Check the answer of this question online at QuizOver.com:

Question: [You have been invited to an interview for a Mary Matera @Saylor Interviewing](#)

Flashcards:

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