

# Corporate

## Unit 10:

# Nonverbal

# Delivery

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Published 2014

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## 1. Unit 10: Nonverbal Delivery

## 4. Chapter: Unit 10: Nonverbal Delivery

### 1. Unit 10: Nonverbal Delivery Questions

#### 4.1.1. An enraged coworker approaches you, standing so close that your nos...

Author: P. Wynn Norman

An enraged coworker approaches you, standing so close that your noses are almost touching. Using an extended finger, he taps at your chest and whispers menacingly "If you EVER tell the boss what I did"—a threatening silence fills a gap in his words—"you'll regret it." Which category of nonverbal communication is used three times in this exchange?

Please choose only one answer:

- Proxemics
- Haptics
- Paralanguage
- Body movement
- Chronemics

Check the answer of this question online at QuizOver.com:

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#### 4.1.2. Fill in the blanks: "Non-verbal communication is the \_\_\_\_\_ of con...

Author: P. Wynn Norman

Fill in the blanks: "Non-verbal communication is the \_\_\_\_\_ of conveying \_\_\_\_\_ without using \_\_\_\_\_," according to the textbook.

Please choose only one answer:

- Strategy, openness, persuasion
- Product, ideas, verbals
- Result, thoughts, language
- Process, messages, words
- Product, information, media

Check the answer of this question online at QuizOver.com:

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#### 4.1.3. In all of the images presented below, the professional speaker has ...

Author: P. Wynn Norman

In all of the images presented below, the professional speaker has been captured in what stage of his gestures?

Please choose only one answer:

- Anticipation
- Preparation
- Implementation
- Reconciliation
- Relaxation

Check the answer of this question online at [QuizOver.com](http://www.quizover.com):

Question: [In all of the images presented below the P. Wynn Norman @South Corporate](#)

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4.1.4. In one section of her very effective speech, Veronica verbally intr...

Author: P. Wynn Norman

In one section of her very effective speech, Veronica verbally introduced a visual aid, but only briefly. Then, she left it on display without referring to it again. Of the following visuals, which one could Veronica have used effectively in this manner?

ERROR: Infinite table loop

Please choose only one answer:

- A
- B
- C
- D
- None of the above

Check the answer of this question online at QuizOver.com:

Question: [In one section of her very effective speech P. Wynn @South University](#)

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#### 4.1.5. It is said that in the United States that the North moves at a much...

Author: P. Wynn Norman

It is said that in the United States that the North moves at a much faster pace than the South. Some also believe that the pace of life in the United States is, in general, much faster than that of Europe or the Middle East. Whether these generalities are true or not, a shipping business may appear to operate at a more frenetic pace than a farm. These characterizations of places, cultures, and businesses reflect what?

Please choose only one answer:

- Proxemics
- Chronemics
- Kinesics
- Artifacts
- Rituals

Check the answer of this question online at QuizOver.com:

Question: [It is said that in the United States that P. Wynn Norman @South Corporate](#)

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Interactive Question:

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#### 4.1.6. Other than the fact that one is speaking and one is not, what singl...

Author: P. Wynn Norman

Other than the fact that one is speaking and one is not, what single word best describes the differences in the nonverbal communication traits characterizing the two individuals shown in the image below?



Please choose only one answer:

- Appearance
- Posture
- Expression
- Gestures
- Mannerism

Check the answer of this question online at QuizOver.com:

Question: [Other than the fact that one is speaking P. Wynn Norman @South Corporate](#)

Flashcards:

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4.1.7. The individual in the image below is making a dramatic point, but o...

Author: P. Wynn Norman

The individual in the image below is making a dramatic point, but one aspect of his nonverbal communication may have a negative effect on his message. What is it?



Please choose only one answer:

- His gesture
- His visual aid
- His eye contact
- His facial expression
- All of the above

Check the answer of this question online at QuizOver.com:

Question: [The individual in the image below is making P. Wynn @South University](#)

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#### 4.1.8. The series of images below illustrate what category of nonverbal co...

Author: P. Wynn Norman

The series of images below illustrate what category of nonverbal communication?

Please choose only one answer:

- Proxemics
- Haptics
- Paralanguage
- Body movement
- Chronemics

Check the answer of this question online at [QuizOver.com](http://www.quizover.com):

Question: [The series of images below illustrate what P. Wynn Norman @South](#)

Flashcards:

<http://www.quizover.com/flashcards/the-series-of-images-below-illustrate-what-p-wynn-norman-south?pdf=1509>

Interactive Question:

<http://www.quizover.com/question/the-series-of-images-below-illustrate-what-p-wynn-norman-south?pdf=1509>

4.1.9. Use the images below as the clue needed to fill in the blanks in fr...

Author: P. Wynn Norman

Use the images below as the clue needed to fill in the blanks in front of the following partial quote from your textbook: \_\_\_\_\_ to "learn about nonverbal communication and its impact on your interactions."

A.



B.



C.

Please choose only one answer:

- Enroll an observer
- Watch reactions
- Experiment with gestures
- Focus on a specific signs
- Use emotions

Check the answer of this question online at QuizOver.com:

Question: [Use the images below as the clue needed P. Wynn Norman @South Corporate](http://www.quizover.com/question/use-the-images-below-as-the-clue-needed-p-wynn-norman-south-corporate?pdf=1509)

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4.1.10. Which of the following is the most likely role of the visual aid sh...

Author: P. Wynn Norman

Which of the following is the most likely role of the visual aid shown below?

**Interviewing for Employers 101:  
WHAT YOU SHOULD *NOT* ASK**

- Don't ask if the interviewee is married, has children, or plans to have children.
- Don't ask about the interviewee's religion.
- Don't ask the interviewee's age or whether he or she graduated from high school.
- Don't ask the interviewee if he or she is a U.S. citizen.
- Don't ask the interviewee if he or she has a disability.

Please choose only one answer:

- To make the speech more interesting
- To enhance the speaker's credibility
- To communicate complex information quickly
- To reinforce a verbal message
- To signal the audience that the speaker is making a transition

Check the answer of this question online at QuizOver.com:

Question: [Which of the following is the most likely P. Wynn Norman @South Corporate](http://www.quizover.com/question/which-of-the-following-is-the-most-likely-p-wynn-norman-south-corporat?pdf=1509)

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#### 4.1.11. Which of the following presents a correct sequence of proxemics?

Author: P. Wynn Norman

Which of the following presents a correct sequence of proxemics?

Please choose only one answer:

- Public, social, personal, intimate
- Social, public, intimate, personal
- Public, personal, intimate, social
- Intimate, personal, social, public
- Social, public, intimate, personal

Check the answer of this question online at [QuizOver.com](http://www.quizover.com):

Question: [Which of the following presents a correct P. Wynn Norman @South Corporate](#)

Flashcards:

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Interactive Question:

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#### 4.1.12. Which of the following statements about designing visual aids is FA...

Author: P. Wynn Norman

Which of the following statements about designing visual aids is FALSE?

Please choose only one answer:

- Using colors on opposite sides of a color wheel are best for creating emphasis.
- The closer colors are on a color wheel, the more harmony they create when used together.
- Avoid using more than two or three colors in a visual aid.
- The color of text and graphics on the same visual should be independent of each other.
- None of the above

Check the answer of this question online at QuizOver.com:

Question: [Which of the following statements about P. Wynn Norman @South Corporate](#)

Flashcards:

<http://www.quizover.com/flashcards/which-of-the-following-statements-about-p-wynn-norman-south-co-1075905?pdf=1509>

Interactive Question:

<http://www.quizover.com/question/which-of-the-following-statements-about-p-wynn-norman-south-co-1075905?pdf=1509>

#### 4.1.13. Which of the following statements about nonverbal communication is ...

Author: P. Wynn Norman

Which of the following statements about nonverbal communication is FALSE?

Please choose only one answer:

- It happens fast.
- It is not fluid.
- It can completely replace verbal communication.
- It is confusing.
- It happens everywhere between everyone, all the time.

Check the answer of this question online at QuizOver.com:

Question: [Which of the following statements about P. Wynn Norman @South Corporate](#)

Flashcards:

<http://www.quizover.com/flashcards/which-of-the-following-statements-about-p-wynn-norman-south-co-1076022?pdf=1509>

Interactive Question:

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#### 4.1.14. Which of the following statements about nonverbal communication is ...

Author: P. Wynn Norman

Which of the following statements about nonverbal communication is TRUE?

Please choose only one answer:

- Nonverbal communication is understood across cultures.
- Nonverbal communication is irreversible.
- Nonverbal communication cannot be planned in advance.
- Nonverbal communication involves mostly facial gestures.
- Nonverbal communication cannot replace verbal communication.

Check the answer of this question online at [QuizOver.com](http://www.quizover.com):

Question: [Which of the following statements about P. Wynn Norman @South Corporate](#)

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#### 4.1.15. Which of the following statements about nonverbal communication is ...

Author: P. Wynn Norman

Which of the following statements about nonverbal communication is FALSE?

Please choose only one answer:

- Nonverbal communication can replace verbal communication.
- Nonverbal communication is confusing and contextual.
- Nonverbal communication is more believable than verbal communication.
- Nonverbal communication is a slow, deliberate process.
- Nonverbal communication conveys messages without using words.

Check the answer of this question online at QuizOver.com:

Question: [Which of the following statements about P. Wynn Norman @South Corporate](#)

Flashcards:

<http://www.quizover.com/flashcards/which-of-the-following-statements-about-p-wynn-norman-south-co-1076258?pdf=1509>

Interactive Question:

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4.1.16. Which of the speakers in the images below use artifacts?

Author: P. Wynn Norman

Which of the speakers in the images below use artifacts?



Please choose only one answer:

- A
- A and B
- A, B, and C
- A, B, C, and D
- None of the above

Check the answer of this question online at QuizOver.com:

Question: [Which of the speakers in the images below P. Wynn Norman @South Corporate](#)

Flashcards:

<http://www.quizover.com/flashcards/which-of-the-speakers-in-the-images-below-p-wynn-norman-south-corporat?pdf=1509>

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